

CURRICULUM VITAE – Sten Osther

Function:	CEO, Project Manager
Born:	Mars 14, 1948
Citizenship:	Norwegian
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Civil status:	Married, 2 children



Projects for Inca Consulting:

- 11.2006 – **Nano Storage AS, Norway - Project Manager Business development.**
Procurement of patent rights and rights for development of data storage on DNA. Establishment of project organization for technology- and product development
- 06.2005-06.2006 **LingVita AS, Norway – Project Development in DNA analysis.**
Restructuring of decision system and focus change of the product development system. Evaluation of R&D, industrial partners and financial structure.
- 05.2004- **BrandBook as, Norway - Project Manager.**
Development of a concept to standardize the branding process into a web application for evaluation, creation and improvement of the brand name. Management of a project to develop BrandOrganizer™ - Frontend to a portal for control and improvement of the branding process.
- 01.2003-06.2004 **Unicom Gruppen AS, Norway - Project Manager**
Project management and business consultancy to restructure the company based on project management as a management style and teambuilding for each delivery. The company changed from 8 employees to 1 highly competent person who runs all processes from idea phase to production based on outsourcing.
- 08.1999-08.2001 **Magcom AS, Norway – CEO and Project Manager.**
Responsible for building a company that developed, manufactured and marketed a new Norwegian mobile smart phone. The product development resulted in a highly qualified product, but the company failed in funding the industrial build up face.
- 07.1997-12.1999 **Industriinvestor AS – Business Responsible for 8 companies.**
The business idea was to invest capital and competency into technical orientated companies. I was the competency in Business Development and ran all Investments in companies as Business Development Projects.

PROFESSIONAL EXPERIENCE:

- 1997– **CEO and Founder – Inca Consulting**
Business development and project oriented management of small and medium sized Norwegian companies with focus on strategic development.
- 1996 -1997 **CEO - European Technology Partner AS (management for hire)**
Technology driven company within quality measurement of mobile phone network. Reorganized and globalized the company during merger with the world largest planning and running mobile net, LCC Inc. The Company grew from MNOK 25 to MNOK 50 and increased the share value 500%.
- 1995 – 1996 **CEO – O. Sørensen & Co. (management for hire)**
Responsible for restructuring the supply management system of car maintenance and non food products to gas stations in Norway. We acquired the largest competitor and reduced number of suppliers from 20 till 2 during 1 year, increased turnover from MNOK 80 to MNOK 160 and tripled the result margin.
- 1993 - 1995 **Senior Vice President - ABB Norway**
Responsibilities included building up a business development park based on large industrial areas on 35 0000 m2 in south east part of Norway. The project established an evaluation and a qualifications process to be accepted and contracted as a member of the park. Within 2 years the entire area was filled up with new ventures.
- 1990 - 1993 **CEO - ABB DataKabel AS**
The company had a negative development in result and product development. I co allocated two factories into one, sold out non-core business and old products and developed a new product line based on new technology. The new product became the fastest growing and profitable product line in ABB cable business.
- 1989 - 1990 **President Ericsson Holding Norway AS**
Responsibilities included corporate consolidation, funding and coordination of Ericsson's overall assets in Norway. Total revenue MNOK 1.000. Board of Directors participant.
- 1986 - 1989 **Senior Vice President – Ericsson Business Communication AS**
Overall responsible for the PABX division with total revenue of MNOK 260. Responsibilities included merger & acquisitions, major infrastructural changes and participation on the Board of Directors
- 1979 - 1986 **CFO – Landis & Gyr Norway**
Responsibilities included Finance, HR, IT, Logistical Business Development, Strategy, Project Management and Secretary for the Board of Directors
- 1976 – 1978 **CFO – Sommer Allibert Ballamundi Norway**
- 1972 – 1976 **Office Manager – A/S Stormbull, MOTEK – Hilti AG**
- 1972 – 1974 **Founder, General Secretary and Financial Mgr – Norway Cup**
- 1969 – 1972 **Department Head – EPA Türitz, Sweden and EPA Linderud, Norway**

EDUCATION:

1973 - 1976	Masters of Science in Marketing and Finance, Norwegian School of Business (BI)
1971 - 1973	Bachelor in Finance, Norwegian School of Business (BI)
1966 - 1968	Oslo Handelsgymnasium, High School Norway
1978 - 1979	Professional Trainer Education, Norwegian School of Athletics

BOARD OF DIRECTORS:

2006 -	Board of Director, Nano Storage
2005 - 2006	Board of Director, LingVitae AS
2004 -	Chairman of the board, BrandBook as
2002 -	Chairman of the board, Enode AS
1999 -	Chairman of the board, The Presentation Media Group AS
1997 -	Chairman of the board, Inca Holding AS
1999 - 2000	Board of Director, Magcom AS
1999 - 2000	Board of Director, Telegate AS (Axiti AS)
1998 - 2000	Board of Director, Portier AS
1997 - 2000	Chairman of the board, Teletalk Group AB (Doera AB)
1981 - 1999	Board of Director, ILM-Smith AS
1996 - 1998	Chairman of the board, Netsource Europe ASA
1996 - 1997	Board of Director, Minard AS
1997 - 1998	Board of Director, PFI Communications AS
1995 - 1997	Chairman of the board, Caretaker AS
1990 - 1993	Chairman of the board, Norsk Kabel Sverige AB

OTHER:

Olympic participant (1972 Munich), Premier League and National Team athlete and Premier League Coach (team handball).